

Local Negotiated Rate Agreement

AGC – Utah Organization

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Prime Hospitality is offering a corporate rate for the hotels: St George Courtyard, TownePlace Suites by Marriott, Hampton Inn by Hilton, and Wingate by Wyndham. This corporate rate is based on your ability to direct travel to our hotels and is to be used for business purposes only. This corporate rate is based on availability and is not applicable to group bookings. If reserving for groups of five (5) rooms or more for the same dates, please contact our Sales Office at 435-652-7470 to negotiate group rates.

<u>SPECIAL CORPORATE RATE</u>: In consideration of **AG Utah Organization's** anticipated production of 10 room nights in 2024-2025, Prime Hospitality is pleased to offer the following rates:

Courtyard – 25% Discount off Regular Rates: King/Queen rm per night WIFI, and parking included. (Breakfast not included @ CY location.)

Located: 185 South 1475 West, St George, Utah 84790

TownePlace Suites – 25% Discount off Regular Rates: King rm per night Breakfast, WIFI, and parking included.

Located: 251 South 1475 West, St George, Utah 84790

Hampton Inn – 25% discount off Regular Rates: King/Queen rm per night Breakfast, WIFI, and parking included.

Located: 53 North River Road, St George, Utah 84790

Wingate - 25% Discount off Regular Rates: King/Queen rm per night Breakfast, WIFI, and parking included. Located: 114 West Brigham Road, St George, UT 84790

These rates do not include taxes, are non-commissionable, and are not LRA (Last Room Availability) guaranteed. Terms of this agreement are subject to a quarterly review at which time room night production will be evaluated. Rates and terms of this agreement are subject to change and/or be cancelled by either party with 30-day written notice.

DURATION: The rates quoted are valid from October 1, 2024, through December 31, 2025. These rates are not valid during special events, holidays, holiday weekends, or with other discounts.

- 2024 Blackout dates include: Oct 4-5, 10-19; and Nov 28-30, 2024.
- 2025 Blackout Dates include: February 13-16th; Feb 28-Mar 1st, 7-8, 13-15, 21-22, 28-29; April 4-5, 11-12, 20-21, 25-26, May 9, 23-25; August 29-31; Oct 3-4, 9-19; and Nov 27-29, 2025.

METHOD OF RESERVATIONS: Company name must be provided at the time of booking in order to receive discounted rate.

GUARANTEED RESERVATIONS: All reservations must be guaranteed with a major credit card. To avoid a "no-show" charge of one night's room and tax, reservations must be canceled 48 hours prior to arrival.

TERMINATION: Either party may terminate this agreement prior to the expiration of the terms of this agreement by delivering to the other party a (30)-day written notice.

ACCEPTANCE: If the above information is outlined according to your understanding of our negotiated rate terms, please sign and return one copy of this agreement so that we can begin booking reservations at the agreed upon rate.

SIGNATURES:

11/5/2024

Date